

Co-Creating for a better future

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Stefanini Digital Services EMEA

RUN SUSTAIN

Gain operational efficiency by sustaining technological systems



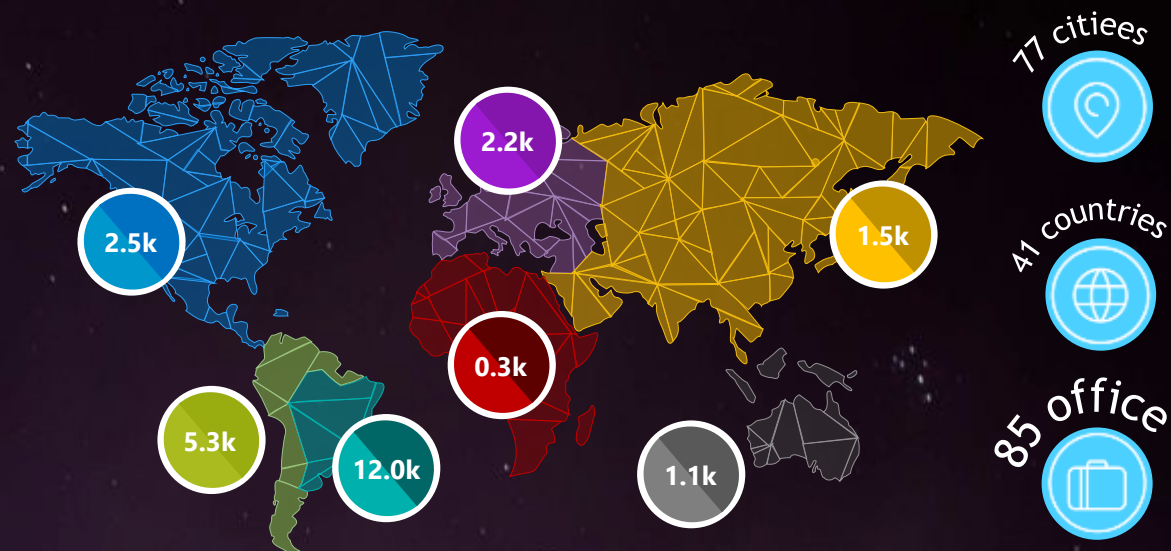
IMPROVE GROWTH

Continuous improvements to keep your business ahead of competitors

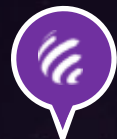


INNOVATE TRANSFORM

Innovation to transform your business



1987



1990 - 1994

Software
Factory

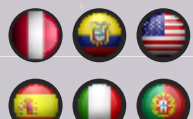
1995



Brazil and Latin
America



2001



Other Countries

2005



2009



2011



2014



2015



2016



Legend



Expansion



Aquisition



Certification

2.3K

4.0K

8.2K

12.1K

19K

21K

24K
FTEs

Co-Creating Fosters a Partnership Approach and Sets Stefanini Apart

**BIG
enough**



to act
GLOBALLY,
investing in our
**INNOVATION
ECOSYSTEM,**



while taking customers
through the **DIGITAL** journey.

R&D
Investment
5.2% of Global
Revenue

25K+
Global
Workforce

98.5%
Client
Satisfaction

Long-term,
Successful
Partnerships
Average 10 years
and 94% client
retention

**SMALL
enough** to be
CUSTOMER-CENTRIC
and **FLEXIBLE**
to adapt to their
**INDIVIDUAL
NEEDS.**



Flexible
organizational
structure

Tailored
Delivery
Model

Entrepreneur
Mindset

Agile,
Adaptable
and Quick
to Respond

Stefanini Solutions for Success in each Transformation Phase

DISRUPT

DIGITAL JOURNEY ENABLE FOR:

- Digital Industry
- Digital Manufactory
- Digital Banking
- Digital Retail
- Digital Insurance
- Digital Healthcare
- Digital Payments
- Digital Media & Communication

- Cultural Transformation Consulting
- INSEAD/Stefanini Executive Digital Transformation Program
- Scaled Agile Organization Enable Consulting

- Co-Creative Immersive Approach
 - Dive (1 week)
 - Deep Dive (2-6weeks)
- Minimum Viable Product Implementation & Evolution
 - Aquarium (4-12 weeks)
 - Submarine (12-* weeks)

- Media Performance
- Brand Performance
- Engagement & Loyalty Services
- Agile Marketing

BPO

- Human Resources
- Payroll
- Finance
- Procurement
- Contact Center
- Document Management
- RPAs & Workflows

INNOVATE

OUR DIGITAL CAPITAL VENTURES ACCELERATORS & PRODUCTS

Finance:

- Topaz Core Banking
- Capital Market Platform
- Smart ATMs
- Payments Processing
- Money Laundering Prevention

AgriBusiness:

- Hydro Control Solution

Loyalties & Customer Engagement:

- Inspiring Platform
- Omni-Channel Customer Attendance

Retail:

- Behavior and Relationship Credit [Spark] Platform

Healthcare:

- Hospital and Clinicals Management Systems
- Hospital infection Prevention Solution

Multi-Purpose:

- Cyber Security
- Sophie – Cognitive Platform
- OCR's & Workflows Engines
- Smart Attendance Check-In [Infoturnos] System

General Industry & Manufacture:

- Production information Tracking
- Connect Plants (PIMS/MES integration) Platform
- Achelus - Minimize damage due leakage Platform

Logistic:

- Stefanini Advanced GeoIntelligence Awareness Solution
- Smart Locker
- Locus - Indoor localization and tracking of equipment and products

EXPLORE

IT DIGITAL STRATEGY

- DevOps Strategy
- PMO as a Service
- IT Strategic Plan
- IT Execution Plan
- IT Change Management
- Cloud Migration Strategy

DIGITAL APPLICATION DEVELOPMENT AND EVOLUTION

- Scaled Agile Development (Squads)
- Digital Channels Development
- Low Code Platforms Development
- Mainframe Development

- Quality Assurance Services
- Applications Management (AMS)
- Applications Performance (APM)
- ERPs Implementation (Oracle, SAP, others)

- IoT Development
- API & Microservices
- Cloud Development (PaaS)
- AR/VR

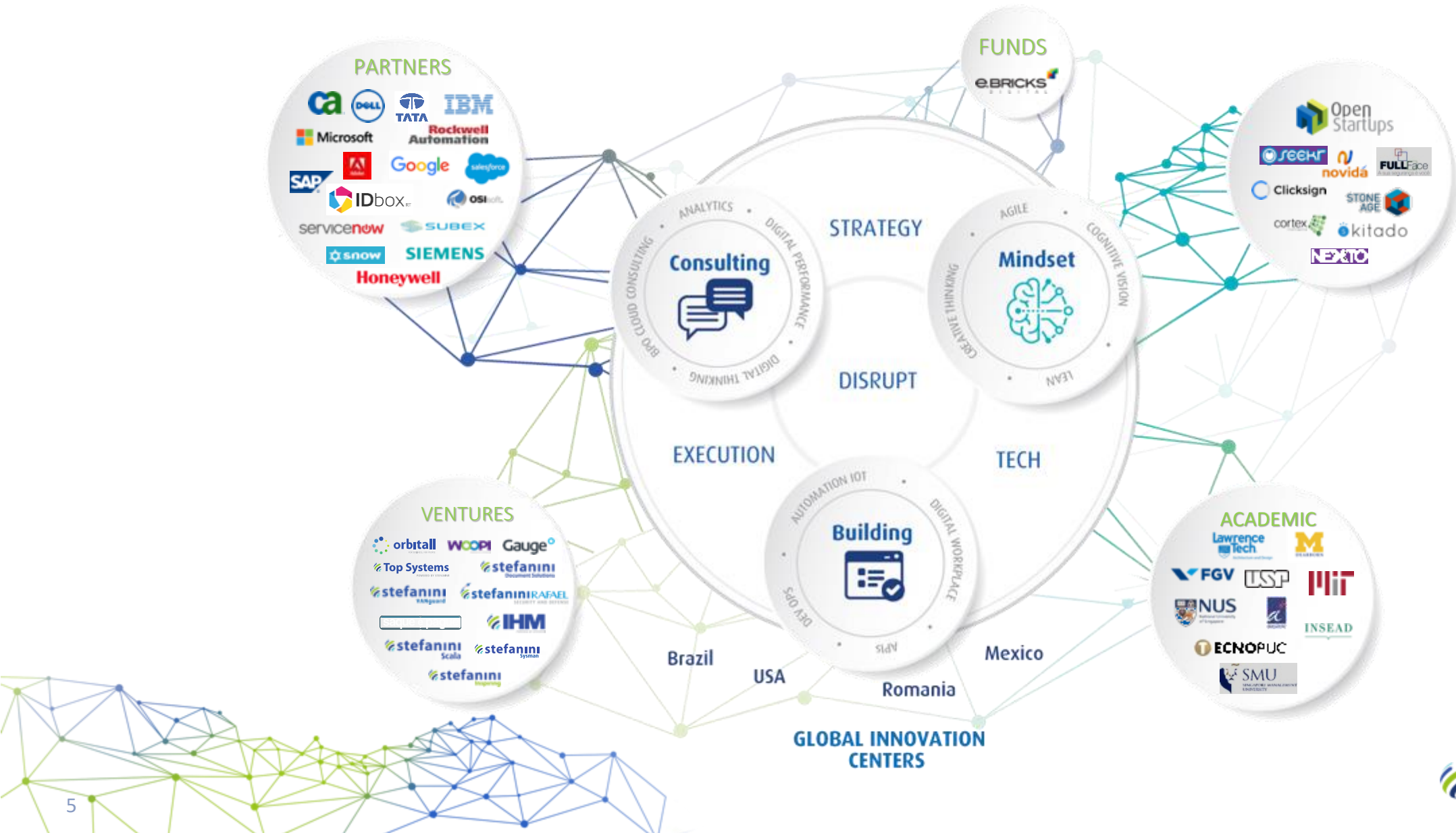
DIGITAL WORKPLACE

- Service Desk
- Field Service
- Asset Management
- Device as a Service

- Network Management
- Data Management
- Operational Systems Management
- Network Operation Center (NOC)

- Virtualization Management
- Cloud Services (IaaS)
- Cyber Security Services
- ITSM Tools Provider

Stefanini's Global Innovation Ecosystem Strengthens Our Core Capabilities



Providing Business Value to Multinationals Across Industry Verticals



Banking, Security & Insurance **22%**

Manufacturing **24%**

Communication, Media & Services **14%**

Public Sector **8%**

Retail **14%**

Health Care **7%**

Others **9%**

New and Innovative Digital Solutions for Client Success



We increased productivity by automating Nestlé's Distribution Center and integrating IoT and analytics technologies.



Our new digital tool supports the dealers' sales force, providing easier and faster navigation of its agricultural product catalog.



We helped develop a connected car solution to create positive user experiences for drivers every time they use their vehicle.



Our application development and management improves worker productivity and user experience with resources available anytime through a new digital tool.

CO-CREATING
SOLUTIONS



FOR A BETTER
FUTURE